



## Exclusive Discount Program for Delta Dental PPO Dentists!

Delta Dental has partnered with Mabel Dental Lab to provide Delta Dental PPO<sup>SM</sup> participating dentists with exclusive discount pricing on laboratory needs. As the leading dental benefits provider in the country, Delta Dental has made it a priority to deliver the best customer service and benefits to our dentists, and this is one more way we are able to continue this commitment.

Mabel Dental Lab is a full-service and family operated dental laboratory that has provided high quality products. Located in Akron, Ohio, the lab was co-founded by a dentist with over 40 years' experience and his son. Mabel Dental Lab uses only FDA-approved materials, and is also part of the IdentAlloy program. With a remake factor of less than 2 percent<sup>2</sup>, Mabel Dental Lab is confident in its ability to provide dentists with consistent quality, affordable and timely restorations with personalized service to help you retain and attract patients.

**As a Delta Dental PPO dentist, Mabel Dental Lab is extending exclusive pricing to you and ALL of your patients.** Other preferred benefits include free shipping both ways, fast and reliable turnaround, and a remake rate of under 2%!

Mabel Dental Lab, located in Akron, Ohio, provides crown and bridge, partial and full denture, cosmetic, implant, laser welding and more. Mabel Dental Lab uses only FDA-approved materials, and is also part of the IdentAlloy<sup>®</sup> program. With a remake factor of less than 3 percent<sup>2</sup>, Mabel Dental Lab is confident in its ability to provide complete customer satisfaction.

### Pricing Comparison for Delta Dental PPO Dentists (*partial list*)

		Regular Pricing	Delta Dental Pricing	Savings
Crown and Bridge <sup>3</sup>	Semi-Precious PFM	\$129	\$95	25%
	High-Noble PFM	\$159	\$139	13%
Cosmetic	Zirconia Crown	\$115	\$99	14%
	IPS e.max Press Crown	\$125	\$105	16%
Removable	Full Denture	\$225	\$209	7%
	Cast Metal Partial	\$299	\$289	3%
	Flexible Partial	\$219	\$199	9%

**For more information and your FREE starter kit, contact Mabel Dental Lab at 1.877.622.3533, [mail@mabeldental.com](mailto:mail@mabeldental.com) or fill out the information request form below and fax it to 1.234.678.5341.**

Provider Name: \_\_\_\_\_ License Number: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Practice Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP Code: \_\_\_\_\_

Office Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email Address: \_\_\_\_\_

☐ Please send me a complete fee schedule

☐ Please send me a FREE starter kit

**To learn more about Mabel Dental Lab, visit [www.mabeldental.com](http://www.mabeldental.com)**

<sup>2</sup> Industry standard—10 percent. <sup>3</sup> Per unit pricing. GENERAL NOTES: Prices rounded to the nearest dollar. Pricing valid as of 12/1/17 and is subject to change. All discounted services listed may not be a covered benefit through the patient's group Sun Life Dental plan.